



After the Storm: An Organizational Look Forward and Focus on Best Practices

Gregg Schoppman of FMI Management Consulting will present practical information and strategies to help firms navigate the post-recession and focus on shaping their businesses for the future. This program will examine various best practices associated with organizational strategy, operations, cash management and business development. As the storm passes, creative selling strategies, flawless execution and a focus on business fundamentals are more important than ever.

The Builders Association is pleased to continue its tradition of bringing top industry experts to its members. Don't miss this opportunity to benefit your company and network with colleagues. Register now to take advantage of Early Bird pricing!

“Gregg’s presentation hit home with everyone... He uses real-life examples and has a very accessible, engaging style. When you looked around the room as Gregg was speaking, you saw a lot of people nodding in affirmation.”

Joe Burkett, CCIFP

*Cafco Construction Management, Inc.
Boston, Mass.*

“Gregg really challenged the audience to think about ways to improve the performance of their companies, and provided several “ah-ha” moments. He weaved humor into his presentation, which kept the audience on their toes.”

Sunny Ricks,

*Director of Practice Development
O’Sullivan Creel, LLP; Pensacola, Fla.*

“He knew the ins and outs of our industry and more specifically our role within the industry. This instantly earned him the respect of our staff. From office to field personnel, Gregg had everyone focused and participating in the entire presentation.”

*Chris LaFace, Executive Vice President
Ripa & Associates, Tampa, Fla.*

**Cocktail networking session begins at noon,
followed by lunch and program at 12:45 p.m.**

**To register for or sponsor this event,
fill out the attached sheets and fax them to
847-318-8586, or register online at www.bldrs.org.**





Fall Meeting

Thursday, September 9, 12:00-3 p.m.

Doubletree Hotel, 1909 Spring Road, Oak Brook

Registration: \$95 for members; \$125 for non-members
Mail check registrations to: 9550 W. Higgins Rd., Suite 380, Rosemont, IL 60018
Fax credit card registrations to: (847) 318-8586
Register online: www.bldrs.org/news-events/calendar.aspx

Company: _____
 Address: _____
 City, State, Zip: _____
 Phone: _____ Fax: _____

People Attending

Name: _____ Email: _____
 Name: _____ Email: _____
 Name: _____ Email: _____
 Name: _____ Email: _____
 Name: _____ Email: _____
 Name: _____ Email: _____

Use extra sheet if needed

Payment

Amount Enclosed: _____
 Charge to: Visa Mastercard AmEx VCode: _____
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Sponsorship Opportunities

PREMIER SPONSOR (ONE AVAILABLE)

\$1000

- Benefits include:
- ✓ Signature signage at event
 - ✓ Table of six
 - ✓ Prominent recognition in event promotion
 - ✓ Two weeks of advertising on www.bldrs.org

LUNCH SPONSOR (ONE AVAILABLE)

\$500

- Benefits include:
- ✓ Signage at event
 - ✓ One event registration
 - ✓ Recognition in promotion of the event
 - ✓ Two weeks of advertising on www.bldrs.org

REFRESHMENT SPONSOR (ONE AVAILABLE)

\$500

- Benefits include:
- ✓ Signage at event
 - ✓ One event registration
 - ✓ Recognition in promotion of the event
 - ✓ Two weeks of advertising on www.bldrs.org

For more information on these opportunities, contact Andy Cole at acole@bldrs.org

Special Thanks to



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**Sponsorships are still available!
Contact Andy Cole at 847-318-8585 for more
information.**